



San Antonio Hotel & Lodging Association

Inn-Side SAHLA

Volume XXII
May 2012

In this issue:

- SeaWorld previews Aquatica!
- We are Losing a "Star"
- Get Out the Vote!
Saturday, May 12th
- Downtown Tuesday is back!
- SPC - semester to end
- SAHLAngel Project 2012 is ready to take flight.
- Tony's Tip: Ozone is cool!
- Mother's Day Dining - Downtown
- New Members
- Calendar of Events

May's Luncheon Event

Sneak Preview - Aquatica!

Three days before the big public opening of SeaWorld's new waterpark, Aquatica, SAHLA and AAHA members will get in for a sneak peek at what's in store for visitors to SeaWorld this year.

Our visit will include one of their famous buffet luncheons followed by tours and information about this new addition to the SeaWorld adventure.

Aquatica will be a separate park with its own entrance and ticket pricing schedule. We will learn all about it on the 16th - mark your calendar - don't miss out of on all the fun.

Members and first time visitors: \$25
Anyone coming without a reservation: \$35 at the door.



Join us for our shared luncheon with members of AAHA - May 16th
Here's a link to place a reservation:
http://www.sanantonio-lodging.org/Luncheon_05_Announcement.php

We are losing our North side SAPD SAFFE Star!

Janellen Valle, SAFFE Officer for the Prue Road Sub Station in the NW quadrant has been promoted to Detective; her last day at the Sub Station was May 4th. She has been such a help with so many of our security issues. We were really getting to know her and to respect her attention and support to our particular issues in the lodging industry. She made a great duo with Scott Joslove at our March Luncheon covering many of our current problems with Pizza flyers, break ins through hotel doors and parking lot burglaries.

We will keep up with her progress and through we certainly don't want to have to use her new skills in our hotels, we hope to work with her sometime in the future as she progresses through the ranks of the San Antonio Police Department.

Janellen, our very Best Wishes for a bright future within the department!



Your many friends in SAHLA!

CITY BOND ELECTION - SATURDAY, MAY 12, 2012

The City of San Antonio will hold an election on Saturday, May 12, for the City of San Antonio's proposed 2012-2017 Bond Program. The \$596 million program will be divided into five infrastructure categories:

- **Streets, Bridges & Sidewalks - 41 projects - \$337.44 million**
- **Drainage & Flood Control - 17 projects - \$128.03 million**
- **Parks, Recreation & Open Space - 68 projects - \$87.15 million**
- **Library, Museum & Cultural Arts Facilities - 11 projects - \$29.03 million**
- **Public Safety Facilities - 3 projects - \$14.35 million**

The proposed 140-project bond program would be the largest in the City's history. A City of San Antonio property tax rate increase is not recommended to fund the proposed 2012-2017 Bond Program. In addition, the proposed bond program does not include funding or projects for VIA's streetcar program.

City Manager Sheryl Sculley said, "Extensive community input was used in the development of the proposed 2012-2017 Bond Program. This was an open and thorough process involving several months of hard work by citizens, City Council, and City staff."

Last summer, Mayor Castro appointed Lila Cockrell, Tessa Martinez Pollack and Carri Baker Wells as tri-chairs for the proposed 2012-2017 Bond Program. The Mayor and City Council appointed 128 community members to serve on four Bond committees. Each committee consisted of Mayor-appointed co-chairs and 30 members. Each City Council member appointed three community members per committee.

The City of San Antonio continues making progress on the 2007-2012 Bond Program, with substantial completion scheduled for June 2012. The 2007-2012 Bond Program is 97 percent complete or under construction.

Due to a favorable bidding environment and proper planning, organizational structure, and oversight, the 2007-2012 Bond realized \$47 million in savings, which are being used for City Council-approved street, drainage, and park infrastructure projects across the city.

Downtown Tuesday on Facebook

by Kelly Rafferty, Assistant Director

Tuesday is the new Friday!

Downtown Tuesday free parking will resume on Tuesday, May 1, 2012 at City-operated lots, meters and garages from 5 p.m. to 2 a.m.

Downtown Tuesday has a new Facebook page where you can get more information about specials and upcoming events. Like us on Facebook and visit our new page:
www.Facebook.com/DowntownTuesday

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If you represent a downtown business, sign up to be part of the program and help encourage locals to turn around and come back downtown! It's a great way to grow your local customer base...and participation in the program is free.

For more details, call 207-3677 or visit <http://www.sanantonio.gov/dtops/downtowntuesday.aspx>.

**Hoteliers: Think outside the box -
come up with some specials of your
own to bring the local into your res-
taurants and bars on Tuesday nights!**

Update on St. Philip's Hospitality Programs



ALAMO
COLLEGES

ST. PHILIP'S COLLEGE

We are winding down at St. Philip's and many of our staff and students are looking forward to summer break. Quite a few of our staff and students will be back in June and July for summer courses. We hope that our hotel and restaurant partners will continue to support our students over the summer, perhaps with summer jobs or internship opportunities!

The Convention Management class, under the direction of Hotel instructor Deb Romeo, hosted an Open House on Wed., April 18th with 140 guests in attendance. The attendees were interested high school students with their parents, undecided SPC students and industry associates. Alumni were also in attendance to meet and mingle with new prospective students. The entire event was planned and executed by the Convention Management students. Students from our various culinary classes joined in the event by preparing goodies for attendees to enjoy.



Many students also completed their practicums this semester. Mark Milstein, a Hotel Management Major, was so committed to finishing his practicum and graduating, he continued working at the La Quinta Toepperwein even with a broken foot! Only in our industry can you see that kind of dedication!

All of us here at the Department of Tourism, Hospitality and Culinary Arts wish you a safe and happy summer.

Reported by:

**Chevin Gladden, General Manager La Quinta Toepperwein
SPC Instructor - Hotel Management Degree Program**

COLD WATER WASHING OZONE IS THE WAY TO GO !

I bet you think Tony's gone nuts! "Why is he doing an article on cold water washing and Ozone? Well folks it's not the Ozone layer but it will help the environment and SAWS are offering generous rebates. Ozone generators have been around for years in Europe. The need for the technology was increased as the energy prices increased and we all know about that. The best units out on the market are the Venturi units because the Ozone is totally dissolved in the water, where you need it the most.

"What is Ozone?"

Ozone is oxygen (O₂) with an extra atom of oxygen attached, thus forming O₃. Ozone is formed naturally during a lightning storm. The creation of Ozone is nature's way of purifying the atmosphere, and is what gives clothesline dried linen that "Fresh air" smell. Ozone is an extremely effective sanitizing and disinfecting agent. In fact, Ozone kills bacteria faster than chlorine. Most new water treatment plants are treated with Ozone instead of Chlorine. Ever notice that bottled water tastes and smells much better than regular tap water? That is because bottled water is often purified with ozone instead of chlorine. The bad taste and smell in your tap water, is nothing more than residual chlorine.

"How does Ozone work in a Laundry?"

OZONE carries an electrical/chemical charge in the washing solution, which actually starts to dissolve soil on contact. This process activates the chemicals in cold water instead of using hot water at 140-160 degrees. Sanitizing of your linen is equal to standard laundry procedures. Ozone Laundry gives you several advantages over standard laundry practices.

Longer Linen Life

Did you know that when chlorine bleach and extremely hot water are mixed together, a chemical reaction occurs that actually damages the fibers of linen? With Ozone, this chemical reaction is eliminated. Our customers have reported that their linen life has increased by 30% or more.

Major Reduction in Natural Gas Cost

Approximately half the Natural Gas consumption used in the laundry is for heating water. The other half is used in drying the linen. You can eliminate 90% or more of your hot water usage. SAWS is now offering generous rebates as a good Ozone program promotes water savings.

"Be cool - get Ozone"

cheers!

Tony Pitkin

SCOTT EQUIPMENT INC.
LAUNDRY SYSTEMS



The following article was taken directly from the Downtown Alliance newsletter who took it from a list compiled by Jennifer Rodriguez with the Express News:

Making plans for Mother's Day on Sunday?

Come downtown! Several downtown restaurants have Mother's Day specials. Check out the list below.

Ácena, 146 E. Houston St., 210-222-2362, will offer a Mother's Day brunch menu, 10 a.m.-2 p.m., \$22.99 adults and \$12.99 children 12 and younger. It is featuring a selection of its most popular dishes including tacos, enchiladas, fish Veracruz, french toast, made-to-order omelets and an assortment of desserts. Moms will receive a complimentary glass of Champagne, mimosa or poinsettia. The regular dinner menu will be offered after 2 p.m.

Achiote River Café and Bar in the Grand Hyatt, 600 E. Market St., 210-451-6171, is offering a Mother's Day buffet, 11:30 a.m.-5 p.m., \$42. The buffet includes sushi station; salad station; chef-carved meats; entrées and sides; traditional bread station and display; custom egg station; and, desserts. Call or go to achioterivercafe.com for more information.

Bella on the River, 106 River Walk, 210-404-2355, is inviting moms to start celebrating on Saturday night with a free sangria, Champagne toast or nonalcoholic beverage and a free dessert with meal. Live piano jazz featuring Jonathan Raveneau. Closed on Mother's Day. Call for reservations.

Bohanan's Prime Steaks and Seafood, 219 E. Houston St., 210-472-2600, invites guests to enjoy classic cocktails at its first-floor bar, then head upstairs for Akaushi beef, large custom cuts of prime, aged, corn-fed beef, seafood flown in fresh daily, and tableside desserts flambé. In honor of Mother's Day, all mothers receive a complimentary yellow rose.

Boudro's on the Riverwalk, 421 E. Commerce St., 210-224-8484, will feature community barge dining all day with a three-course meal and flowers for mothers. The cost is \$48, plus tax and gratuity. Kids, \$28, plus tax and gratuity. Seating is limited. Regular dinner menu also available inside the main dining room. Boudro's is open 11 a.m.-11 p.m.

The Bright Shawl, 819 Augusta St., 210-225-6366, is offering its regular brunch with added omelet, waffle and carving stations as well as a grand dessert buffet, 10:30 a.m.-3 p.m. \$28.95 for adults, \$19.95 senior citizens (65 and older), \$12.95 for ages 6-12, \$7.95 for ages 3-5 and free to ages 2 and younger. Coffee, tea, orange juice and a glass of Champagne or mimosa are included; tax and gratuity are not.

Colonial Room Restaurant at the Menger Hotel, 204 Alamo Plaza, 210-225-6196, ext. 6023, is offering a Mother's Day brunch, 10:30 a.m.-3 p.m.; reservations required. The brunch includes appetizers and salads, domestic and imported cheese display, omelet and waffle station, carving station, entrées, desserts, coffee or tea, one glass of Champagne and parking. \$42 adults, \$38 seniors, \$18.95 children ages 6-11 and free to children 5 and younger.

Hilton Palacio del Rio, 200 S. Alamo St., 210-224-3357, is offering its annual Mother's Day brunch with seating times at 10 a.m., noon and 2 p.m. Brunch includes complimentary valet parking, special photo booth souvenir, complimentary glass of Champagne and a chocolate gift for mom, \$34.95 adults, \$30.95 seniors, \$16.95 children 6-10 years, and free to children up to age 5. Brunch buffet menu: soup and salad, bread display, omelet and carving stations, entrées, and, dessert bar.

Lüke, 125 E. Houston St., 210-227-5853, is preparing a three-course prix-fixe menu with seatings at 11 a.m. and 3 p.m. in Lüke's private dining space overlooking the River Walk. Menu includes tomato salad, local lamb shoulder and leg and cornbread pudding, \$45, which includes a glass of Champagne for all adults and a rose for Mom. Lüke's children's menu available. The lamb special will also be served in Lüke's main dining room. Visit lukesanantonio.com for more information.



Downtown delights continued

Morton's the Steakhouse, 300 E. Crockett St., 210-228-0700, is open 2-9 p.m. with its full dinner menu in addition to its Mother's Day menu featuring a special three-course menu, \$59. First course includes choice of appetizer, soup or salad; second course includes choice of 6-ounce center-cut filet mignon, honey-chile glazed salmon fillet or chicken Bianco; and, third course, choice of double chocolate mousse or individual souffle.

Oro Restaurant at Emily Morgan Hotel, 705 E. Houston St., 210-244-0146, is offering a Mother's Day Champagne brunch, 10 a.m.-3 p.m., \$39.95 adults, \$19.95 children, includes valet parking. Brunch offerings includes breakfast items, such as omelets made to order, homestyle potatoes, pancakes and biscuits; chilled appetizers, sides and salads; warm sides and salads; a variety of main entrées such as ham, salmon, prime rib and pork loin; and, sweets.

The Palm Restaurant, 233 E. Houston St., 210-226-7256, is celebrating Mother's Day, 4-10 p.m., with a \$25 gift card to all moms who dine at The Palm on Mother's Day. Note: The card is available with the purchase of an entrée, and must be used between May 14-June 30; one gift card per mother.

Q on the Riverwalk in Hyatt Regency, 123 Losoya St., 210-362-6325, is offering a Mother's Day brunch, 11:30 a.m.-2 p.m., \$42. Brunch includes grand salad display with artisanal fresh-baked breads and pastries and Brazos Valley cheeses; hand-carved roasted meats; breakfast favorites such as made-to-order omelets; and, desserts. For more information, go to qriverwalk.com.

Ruth's Chris Steak House, 1170 E. Commerce St., 210-227-8847, will be open 11 a.m.-9 p.m. It will offer its sizzling steaks along with a selection of chef's features, such as almond-crusting Chilean sea bass.

Sheraton Gunter Hotel, 205 E. Houston St., 210-227-3241, has a Mother's Day Champagne brunch, 10:30 a.m.-1 p.m. \$39.95 adults, \$19 children 5-12 and free to children 5 and younger. Brunch includes breakfast items with an omelet station, waffle station, eggs Benedict, cheese blintz, breakfast meats and potatoes; carving station; desserts; kids items and more.

Tre Trattoria Downtown at The Fairmount Hotel, 401 S. Alamo St., 210-223-0401, will be serving Mother's Day brunch 10 a.m.-4 p.m. It will offer a five-course prix fixe menu for \$37.95. Children's menu available, \$11. Regular dinner menu will be available after 4 p.m. Reservations can be made by calling or email downtown@treattrattoria.com. For more information, go to treattrattoria.com or Tre Trattoria Downtown on Facebook.

Ventanas Bistro & Wine Bar at DoubleTree by Hilton Downtown, 502 W. Cesar E. Chavez Blvd., 210-286-3678, is preparing a Mother's Day brunch buffet, 10:30 a.m.-3:30 p.m. \$29.95 adults, \$25.95 seniors (55+) and military, \$14.95 children 6-12, and free to children 5 and younger. Brunch includes pastries, cold items, omelet station and hot breakfast items (10:30 a.m.-noon), carving station, sides and desserts. Free rose for all mothers.

Zocca Cuisine d'Italia at the Westin Hotel, 420 W. Market St., 210-444-6070, is offering its regular a la carte breakfast menu and breakfast buffet menu, \$19.50, 6:30-10 a.m. The brunch buffet, 10 a.m.-4 p.m. includes an omelet station, waffle station, hot entrées, carving station and dessert station, \$32 adults, \$16 children 5-12 and free for ages 4 and younger. A la carte breakfast and lunch menu available as well. Regular dinner menu and an entrée special and a holiday dessert special, 4-10 p.m.

List originally created by Jennifer Rodriguez of the San Antonio Express News

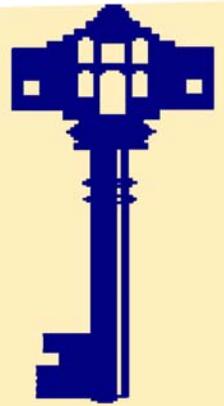


Here is the first flyer to be used in our new SAHLAngel campaign that will kick off at 12:01 am on June 1st! We've got some wonderful bargains and some brand new items to tempt you!



“Experience a STAYCATION in your own local city, come be a tourist in your own backyard, lodging and amusement tickets plus give back to charity all at once”

“You will experience tremendous savings which will be hard to pass up, you will be able to take your family on a staycation in San Antonio this year!”



The following charities you will be supporting are as follows:

HAVEN FOR HOPE

transitional housing and support facilities for homeless families and individuals striving to return to main stream of living.

WARRIOR & FAMILY SUPPORT CENTER –

assisting local military families with day to day needs during the rehabilitation of their wounded/disabled family member.

SAN ANTONIO SPORTS FOUNDATION –

working with the youth across our community with programs that promote wellness through exercise and outdoor activities.

With the San Antonio Hotel Shopping Spree,

you will be able to experience Sea World, Six Flags, the San Antonio local museum's, or simply spend a weekend at a historic or luxurious hotel at unbeatable prices!

WHEN: Official sale starts on June 1, 2012

June 1, 2012 is official launch date, of its eighth annual fundraiser, which has provided over \$383,000 to help 28 different local San Antonio charities.

SIMPLY visit:

www.sanantonio.lodging.org,

then click on Angel logo to start shopping today! Here you will find member-donated room nights, amusement, museum and entertainment tickets at DISCOUNTED PRICES! This lets you have a good time with your loved ones and help three local charities all at once!

About SAHLA:

The San Antonio Hotel & Lodging Association has been a part of the local hospitality industry since the early 1930's. The organization's goal has always been one of service to the San Antonio community and to the local hospitality industry. Annual funding for higher education of local youth and adults working within the field had been its primary accomplishment. With the addition of the SAHLAngel program, the organization's annual financial contributions to the San Antonio community have more than tripled.



SAHLA Welcomes Two New Members

WESTIN LA CANTERA HILL COUNTRY RESORT

166641 LA CANTERA PARKWAY, SAT (78256)

AREA (210) PHONE 558-6500 FAX 558-7010

STUART MEYERSON, GM

EMAIL: STUART.MEYERSON@WESTIN.COM

TYPE PROPERTY: 508 ROOM RESORT - 2 GOLF FACILITIES

WEBSITE: WWW.WESTINLACANTERA.COM



WESTIN
HOTELS & RESORTS

WESTIN ROOM CERTIFICATES WILL BE IN OUR ANGEL SALE!



BRANDT COMPANIES, LLC

6023 CORIDOR PKWY, STE 100, SCHERTZ (78154)

DILLON VARNER, GENERAL MANAGER

EMAIL: DVARNER@BRANDTENG.COM

BEN SANDBAK, ACCOUNT MANAGER

EMAIL: BSANDBAK@BRANDTENG.COM)

TYPE OF BUSINESS: HVAC, PLUMBING, ELECTRICAL
SERVICE AND CONSTRUCTION

WEBSITE: WWW.BRANDTENG.COM

Last month, Nix Health Systems joined SAHLA. They have shared the following information on their healthcare services which could be especially beneficial to our members located in the downtown area.



Services available:

- Laboratory
- Radiological Imaging – MRI, CT, X-ray, Mammography
- Hospital Inpatient Medical & Surgical Care
- i.Wear (Optical Shop)
- Outpatient Surgery
- Comprehensive Senior Health Services
- Sleep Medicine (Sleep Studies)
- Wound Care & Hyperbaric Medicine



Specialists:

- Breast Surgery
- Cardiology
- General Surgery
- Geriatrics
- Geriatric Psychiatry
- Neurology
- Obstetrics & Gynecology
- Ophthalmology
- Orthopaedics
- Pain Management
- Podiatry
- Reconstructive Surgery
- Rheumatology
- Urology/Prostate Health

Do you know about their Navarro Café? This little hidden jewel is a great place for downtowners to get away for lunch. The local food critics can't say enough about their fare and their prices!



To find a physician at Nix Health call 1-877-938-7070 or visit www.nixhealth.com.

SeaWorld San Antonio

Wednesday, May 16, 2012

Don't miss the "sneak preview of

Aquatica

We share this special day with the members of AAHA - you will want to be there!

\$25 members and 1st time guests

\$35 returning guests and those coming without a prior reservation

RSVP: 210-558-6565 or click on the link below:

http://www.sanantonio-lodging.org/Luncheon_05_Announcement.php



San Antonio Hotel & Lodging Association

P.O. Box 830784, San Antonio, TX 78283

E-mail: sahla@sbcglobal.net

Website: www.sanantonio-lodging.org

Upcoming events:

- June 1, 2012 - 12:01 am

8th Annual Angel sale kicks off - set your alarm and buy early - our bargains go fast!



- Wednesday, June 20, 2012

Westin San Antonio Riverwalk Hotel

Guest Speaker:

Scott Joslove, President & CEO

Texas Hotel & Lodging Association

"Texas and beyond - looking toward the next Texas legislative session"

- July - no luncheon event held
- August Luncheon - TBD
- September Bed Making Contest
Wednesday, September 12th!

Allied Members - you, too, can participate in our 8th Annual SAHL Angel Sale and do your part to help us support our three charities while promoting your products or service.

Here is an example of what one member is adding to our **SPECIAL DEALS** category. Connie Brigman, owner of Brigman Enterprises has created two separate packages that will be displayed on two different web pages in our new 2012 SAHL Angel Sale:

From the Event & Entertainment Side

Special package of linens for a party, rehearsal dinner or special occasion:

10 table linens (choice of iridescent crush, satin or poly in a variety of colors)

100 chair covers (choice of fitted or self tie)

Retail value of the linen package: **\$750**

SAHL Angel price: **\$500 (tax free)**

Savings through Angels: \$311

Check out their website for more information and pictures of their linens from some of the events they have staged.

www.brigmant.com



From their new laundry side

Two (2) separate packages

200 lbs of washed laundry (towels/sheets/pillowcases folded and packaged)

Retail Value of the laundry package: **\$130**

SAHL Angel price: **\$90 (tax free)**

Savings through Angels: \$50.63

Connie's new Laundry

Service: **Plan B**

(website still under construction)

